

December 2-4 | Nashville, TN
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Advancing Integrated Project Delivery 2024

**Build High Performance Teams
to Maximize Speed to Market,
Optimize Costs & Enhance
Quality on Complex Projects**

25+ Expert Speakers Include:



Felipe Engineer-Manriquez
Project Delivery
Services Director
The Boldt Company



Stan Chiu
Director of IPD
HDR Engineering



Paul Kirchhoff
Chief Revenue
Officer
Epsilon Industries



Drew Overmiller
Vice President
**JE Dunn
Construction**



Lisa Dal Gallo
Partner
**Hanson Bridgett
LLP**



Drew Overmiller
Vice President
**JE Dunn
Construction**

“This was the most impactful and engaging conference I’ve been to. The content and presentations were very relevant to our day-to-day focus on the integrated design, planning, and construction of very complex buildings. I would recommend this conference... Well worth it”

Mortenson Construction

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**Advancing
Construction**

WELCOME

SPEAKERS

AGENDA

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Maximize Collaborative Innovation & Transparency to Mitigate Risks Early & Strengthen Client Relations



Advancing Integrated Project Delivery

December 2-4 | Nashville, TN

WELCOME

SPEAKERS

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As project complexities grow, delivering on time and within budget becomes increasingly difficult. More and more clients are seeing the value of early involvement of key project partners and collaborative decision-making for ensuring rapid market delivery, making the integrated project delivery model one of the fastest growing delivery models in North America.

The limited resources available for teams wanting to adopt this delivery model often leave key processes and best practices undefined.

Advancing Integrated Project Delivery is the go-to forum for the IPD community to develop a robust roadmap for collaborative project delivery, eliminate adoption barriers for a diverse range of clients, and benefit from expert knowledge to consistently deliver **projects on-time, within budget, and to the highest quality.**

Join 100+ industry-leading contractors, designers, and clients and be a part of a community of industry innovators navigating critical challenges in delivering complex project sectors like Healthcare, Education, Manufacturing, and Infrastructure. Walk away with the insights you need to **level-up lean project delivery, transforming the efficiency, profitability, and working environment of your projects.**

What our speakers have to say:

“The networking aspect of this event was a highlight for sure. There are plenty of great case studies from expert speakers.”

Project Development Coordinator, Bird Construction

“The discussions were very interesting and engaging with the ability for Q&A! The networking component of this conference is fantastic.”

Facilities Project Manager, City of Barrie

KEY BENEFITS OF ATTENDING



Enhance Project Decision-Making

Be part of a collaborative experience with industry-thought leaders through a unique ‘think-tank’ style format which offers greater opportunity for discussion, insight sharing, and creative problem-solving strategies.



Maximize Collaboration With a High-Performing Team

The right team can make or break an IPD project. Learn how to build a culture of collaboration through effective team-building exercises and encourage team members to break away from traditional ways of working, embracing an enlightened delivery model that drives success.



Enhance Client Relationships

Learn how to educate your owner on key IPD principles to secure buy-in, optimize project leadership, and ensure everyone is aligned to meet project goals. Gain practical insights to effectively communicate commercial complexities with clients, ensuring you deliver enhanced value throughout the project lifecycle.



Optimize Costs & Schedules

Join our workshop day to learn how to effectively implement key IPD processes, including target value design, leveraging lean tools, and getting your project back on track if it exceeds budget or falls behind schedule to make sure you have all the tools you need for project success.



Choose the Optimal IPD Approach

If you're unsure which delivery model will yield the best results for your project, worry no more. Explore real-life case studies of different IPD models, including true IPD and IPD-lite, by understanding the pros and cons of each to set you and your projects up for optimal results.

Your 25+ Expert Speakers

Advancing Integrated Project Delivery

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Director of IPD
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Chief Revenue Officer
Epsilon Industries



Drew Overmiller
Vice President
JE Dunn Construction



Dick Bayer
Vice President of Lean & IPD
Colliers Project Leaders



Vinson Chapman
Vice President & Managing Principal
HPM



Stephen Powell
Vice President of Project Management
Meadows & Ohly



Felipe Engineer-Manriquez
Project Delivery Services Director
The Boldt Company



Sam Aljubori
Senior Manager of Civic Building Special Projects
City of Burnaby



Paul Antonakis
Project Manager
EPCOR Utilities



Anneliese Fris
Principal
Group2 Architecture



Paul Martin
Construction Cost Estimating & Analysis Instructor
UC Davis



Dave Hagan
Executive Director of Continuous Improvement
Devenney Group



Arthur Winslow
Director of IPD
Colliers Project Leaders



Keith Jurss
Managing Director
Marsh



Tammi Hill
Principal Architect
JE Dunn Construction



Patrick Duke
Americas Healthcare Solutions Lead
Turner & Townsend



Aura Robinson
Enhanced Project Delivery IPD Practice Lead & Manager
ISL Engineering



Marty Andrejko
Managing Director
AON



Dan Franco
Project Engineer
City of Kingston



Amanda Patton
Senior Manager of Integrated Projects
Balfour Beatty Construction



James Scheer
Project Manager
Kiewit



Owen Detlor
Senior Preconstruction Services Manager
Enclos Corp



Rick Parranto
Operations Manager
Vector Electric & Controls



Jay Jacoby
Project Manager
Tsoi Kobus Design

Your 25+ Expert Speakers

Advancing
Integrated Project
Delivery

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WELCOME

SPEAKERS

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John Davis
Superintendent
California Drywall



Erica Messam
Senior Project Engineer
ISL Engineering



John Zachara
Vice President
Integrated Facilities
Solution



Andrew Balus
Executive Director of
Utilities & Engineering
University of Nebraska
Medical Center



Lisa Dal Gallo
Partner
Hanson Bridgett LLP



David Pacifici
Senior Vice President
Berkley Construction
Professionals

■ ■ You get more out of the interaction of a smaller group at this event. You're able to meet more people and get actual real human contact, and mentorship compared to other conferences. And then, when you get another project and you need support, you call that person because you know them. ■ ■

Vice President, HPM

Pre-Conference Workshop Day Monday, December 2

Track 1 IPD Project Execution Optimization

10.00 Workshop A: Building & Developing High-Performance Project Delivery Teams

- Recognizing the value of team-building exercises for more effective collaboration and improved project outcomes
- Exploring various team building and ice breaker activities to build strong working relationships and mutual understanding
- Creating an environment where the team optimally work together by leveraging each other's strengths to ensure team-wide alignment from the start
- Understanding different communication styles, roles, responsibilities, and project management methods that align with individual team members' skill sets and preferences

Drew Overmiller, Vice President, **JE Dunn Construction**

Amanda Patton, Senior Manager of Integrated Projects, **Balfour Beatty Construction**

Track 2 Creating an IPD Blueprint

10.00 Workshop B: Getting Your Project Back on Track Once it's Out of Schedule or Over Budget

- Identifying and addressing early indicators of budget and schedule issues, including ineffective foundational tools
- Managing contingency to address unforeseen risks, market anomalies, or arguments over base scope and learning how to realign your project effectively
- Dealing with recalcitrant partners and team members that are not working within the lean operating system, aligning expectations with owners, and using tools to keep the project on track and re-engage the team efficiently

Dick Bayer, Vice President of Lean & IPD, **Colliers Project Leaders**

12.00 Lunch

1.00 Workshop C: Developing a Detailed Production Plan Beyond Last Planner During Validation to Avoid Construction Delays

- Developing a comprehensive production plan during the validation period to mitigate risk of price fluctuations and labor shortages
- Understanding production rates to assess productivity and efficiency during construction
- Integrating the Last Planner System into the production plan to avoid delays and miscommunication to during construction

Arthur Winslow, Director of IPD, **Colliers Project Leaders**

1.00 Workshop D: Refining Estimating Standards to Achieve Cost Certainty

- Addressing the disconnect between conceptual estimating and design evolution to provide timely and accurate estimates that align with the iterative nature of design
- Analyzing completed projects to identify cost-driving metrics to proactively manage budget-related risks throughout project evolution
- Using BIM, parametric modeling techniques, and Monte Carlo Simulations to reduce assumptions and make effective and reliable cost predictions

Paul Martin, Construction Estimating & Analysis Instructor, **UC Davis**

3.00 Afternoon Refreshments

3.30 Workshop E: Workshop Mastering Target Value Design (TVD) for Cost-Effective Project Success

- Understanding the differences between traditional change management methods and TVD
- Clarifying client misconceptions around TVD, leading to more realistic expectations and successful implementations
- Helping the team to transition from traditional design methods to estimating costs upfront and designing within those constraints to reduce costly redesigns and stay within budget
- Capturing budget challenges and potential cost increases to ensure the team is openminded to potential design alternatives later in the project

Stan Chiu, Director of IPD, **HDR Engineering**

3.30 Workshop F: Defining the Roles & Responsibilities of Each Project Stakeholder From The Outset to Avoid Miscommunication

- Using organizational charts to clarify reporting structures, roles, and responsibilities within the team and facilitate effective communication and coordination
- Utilizing personality tests and strengths assessments to establish clear protocols for acceptable team behaviors in order to avoid potential conflicts
- Learning strategies for mutual accountability between owners and project teams to address common challenges like billing transparency, identifying failures, and the impact of changes on the project team planning to adapt to rapidly changing insurance costs and availability, proactively managing risks

Aura Robinson, Enhanced Project Delivery IPD Practice Lead & Manager, **ISL Engineering**

Erica Messam, Senior Project Engineer, **ISL Engineering**

5.30 End of Workshop Day

Conference Day 1

Tuesday, December 3



Dick Bayer
Director of Lean & IPD
Colliers Project Leaders

8.00 **Chair's Opening Remarks**

Enhancing Owner Engagement



Paul Antonakis
Project Manager
EPCOR Utilities

8.10 **Communicating the Benefits of the IPD Model to Secure Owner Buy-In**

- Articulating the benefits of IPD demonstrating how it delivers higher value than traditional methods despite perceived initial costs
- Securing early and ongoing buy-in from senior management and engaging lateral groups for support
- Evaluating how to overcome your client's project and corporate standards to successfully implement IPD

8.50 **Panel: Clarifying the Owner's Role & Level of Engagement in IPD Projects for Optimal Alignment**

- Recognizing the importance of training your client's project leaders on IPD principles to successfully lead IPD teams
- Understanding the critical and active role of the owner's team, especially in the decision-making processes within "big rooms" to avoid project delays and misunderstandings
- Educating clients on the significance of soft skills such as communication, collaboration, and team dynamics for delivering successful projects
- Setting realistic expectations about project outcomes, timelines, and costs to build trust and confidence in execution



Dan Franco
Projects Engineer
City of Kingston



Paul Antonakis
Project Manager
EPCOR Utilities



Sam Aljubori
Senior Manager of Civic
Building Special Projects
City of Burnaby



David Pacifici
Senior Vice President
Berkley Construction Professionals

9.20 **Proposing A New Solution for the Challenges of Professional Liability Insurance for IPD Projects**

- Recognizing the potential professional liability exposures for all stakeholders involved in IPD projects
- Identifying the key professional liability insurance challenges with IPD projects
- Understanding the key coverage differentiators in this new protective professional and indemnification loss insurance for IPD projects



10.00 **Speed Networking & Morning Refreshments**



Dan Franco
Project Engineer
City of Kingston



James Scheer
Project Manager
Kiewit

10.40 **Owner's Perspective: Managing the Commercial Aspects of an IPD Project**

- Firsthand account of what to be prepared for as the project transitions from Validation through Construction
- Establishing trust and transparency by discussing the commercial & financial intricacies openly to align expectations and outcomes from the outset through to final completion
- Developing a target cost that aligns with both the owner and contractor's commercial perspectives
- Implementing robust cost controls, regular financial reporting and strategic financial planning to maintain adequate cash flow and release of profit pool

11.20 **Discuss: Evaluating the Optimal Role of the Owner on IPD Projects & How to Secure Their Buy-In**

Join this session to discuss how to increase the owner's buy-in to the IPD model, discuss their role in decision-making processes, the financial management of IPD projects.

Conference Day 1

Tuesday, December 3

Accelerating Project Innovation

11.40 Case Study: Laying the Foundation for IPD Success in Large-Scale Projects

- Sharing how an academic medical center worked with the Board of Regents to select IPD as the delivery model
- Selecting out IPD team through a value-driven approach and interviews to assess alignment and collaboration potential
- Shifting cultural structures to being collaborative and unified through team building exercises
- Onboarding the team to set up an XL mega project for success



John Zachara
Vice President
Integrated Facilities Solution



Andrew Balus
Executive Director of Utilities
& Engineering
University of Nebraska
Medical Center



12.20 Networking Lunch



Stephen Powell
Vice President of
Project Management
Meadows & Ohly

1.20 Case Study: Exploring Traditional & Hybrid IPD Approaches to Determine What Is Best for Your Projects

- Exploring the advantages and benefits of a traditional IPD method and hybrid IPD approaches: why we saw shortfalls in the traditional method
- Understanding when to adopt IPD or hybrid models based on project needs and constraints to get the best outcomes
- Harnessing lessons learned during this decision-making process to inform future contracts

Achieving Project Success With Effective Partnerships

2.00 Selecting the Right Partners Who Will Thrive in Collaborative Delivery for Successful Project Outcomes



Patrick Duke
Americas Healthcare
Project Solutions Lead
Turner & Townsend

- Building trust within your internal procurement team to confidently select new partners without traditional bidding processes
- Evaluating prospective partners during the Request for Proposal (RFP) selection process based on their understanding and commitment to IPD to ensure they will embrace the model
- Identifying partners with the right technical capabilities and team skills essential for project success

3.40 Discuss: Cultivating Collaborative Cultures & Strategic Partnerships

Brainstorm strategies to break away from traditional ways of working and create unified teams by selecting and evaluating partners who align with IPD principles to ensure successful project outcomes.



3.00 Afternoon Refreshments

3.40 Panel: Encouraging Trade Contractors to Embrace IPD Principles Without Direct Contract Involvement

- Addressing initial hesitations from trade partners and highlighting the benefits of embracing IPD principles
- Determining whether to incorporate model requirements into contracts or achieve buy-in through mutual understanding and shared goals
- Demonstrating the value of collaborative tools and practices, and sharing success stories of improved project outcomes through full trade partner engagement with the IPD model



John Davis
Superintendent
California Drywall



Paul Kirchhoff
Chief Revenue
Officer
Epsilon Industries



Rick Parranto
Operations Manager
Vector Electric &
Controls



Owen Detlor
Senior Preconstruction
Services Manager
Enclos Corp

Conference Day 1

Tuesday, December 3

Improving Communication & Coordination



Anneliese Fris
Principal
Group2 Architecture

4.20 Leveraging the Right Technologies for Maximum Collaboration

- Selecting and utilizing the right collaboration platforms for managing meetings, communications, and threaded conversations for all stakeholders
- Maximizing the use of current collaborative tools to enhance virtual collaboration and improve productivity
- Implementing user-friendly file sharing and task management tools to meet enterprise document management needs for efficient teamwork
- Managing hybrid work environments to facilitate a collaborative environment such as virtual "big rooms" ensuring that remote participants are fully integrated



Dick Bayer
Director of Lean & IPD
Colliers Project Leaders

5.10 Chair's Closing Remarks

5.20 End of Conference Day One

■ The event was very well organized and managed. It is always valuable to hear about real life experiences that provide insight into the benefits as well as the potential challenges of IPD ■

Lean Manager, Barton Malow Company

Conference Day 2

Wednesday, December 4



Dick Bayer
Director of Lean & IPD
Colliers Project
Leaders

8.00 Chair's Opening Remarks

Ensuring Seamless Project Transitions



Tammi Hill
Principal Architect
JE Dunn Construction

8.10 Streamlining the Design Phase to Increase Efficiency & Achieve Design-Contractor Alignment

- Understand the financial benefits of aligning design decisions with project targets and constraints from the outset
- Conveying design intent and vision effectively to contractors to avoid misalignment on project requirements
- Optimizing time and resources in design phases by embracing early transparency and iterative feedback loops to enhance project efficiency and financial outcomes
- Strategically delaying design decisions until the latest responsible moment whilst progressing the design to meet project timelines and budgets



Felipe Engineer-Manriquez
Project Delivery
Services Director
The Boldt Company

8.50 Onboarding New Stakeholders on an Active Project to Ensure Minimal Disruption to Project Momentum & Team Dynamics

- Gathering and maintaining critical information and documentation when key individuals leave a project team to onboard new members effectively and minimize efficiency loss
- Implementing effective onboarding and training of new team members to minimize risks, ensure safety compliance, and maintain project momentum
- Identifying key metrics and practices for evaluating effectiveness of communication during project transitions to proactively manage team dynamics



10.00 Morning Refreshments & Networking

Managing Risks Proactively



Lisa Dal Gallo
Partner
Hanson Bridgett LLP

10.40 Improving Project Reliability by Balancing Collaborative & Individual Responsibility

- Understanding the tension between individual and group responsibility and how it can affect performance
- Discuss specific contract language that effectively balances collaborative and individual responsibilities and increases team empowerment
- Highlighting how research in the management of complexity and common pool resources can be used to support IPD management strategies

11.20 Discuss: Managing Risks & Maintaining Team Cohesion in Dynamic Project Environments

Explore strategies for effectively onboarding new stakeholders to minimize disruption and maintain project momentum while balancing collaboration and individual accountability in risk management.

Conference Day 2

Wednesday, December 4



Jay Jacoby
Senior Project Manager
Tsoi Kobus Design

11.40 Case Study: Identifying Risks in Retrofit Projects to Minimize Schedule Impacts

- Gaining insight into the unique challenges and risks associated with retrofitting existing buildings compared to new builds
- Emphasizing the importance of identifying risks early on in the conceptual phase of IPD projects and budgeting for unforeseen circumstances to easily mitigate these risks later on
- Navigating city planning processes, understanding permitting timelines, and managing their impact on project schedules



12.20 Networking Lunch



Vinson Chapman
Vice President &
Managing Principal
HPM

1.20 Establishing Effective Auditing Practices for Accurate Cost Determinations

- Determining actual costs for project participants, including salaries, overheads, labor burdens, and taxes, to ensure fair and transparent IPD contract payments
- Recognizing the importance of selecting competent auditors who understand IPD principles ensuring the project's financial integrity
- Understanding the criteria used to assess the accuracy of cost reports including what auditors look for in company books, how they report findings, and how to interpret these reports to improve transparency and accountability

2.00 Panel Session: Navigating the Insurance Needed for Improved Cost Efficiency & Risk Mitigation

- Understanding the unique insurance needs and solutions for IPD, recognizing the need for specialized expertise.
- Assessing professional liability, sub-trade default insurance, and comprehensive liability as insurance options
- Integrating insurance considerations early in project planning to adapt to rapidly changing insurance costs and availability, proactively managing risks



Marty Andrejko
Managing Director
AON



Keith Jurss
Managing Director
Marsh



David Pacifici
Senior Vice President
Berkley Construction
Professionals

Improving IPD With Lean Tools



Dave Hagan
Executive Director
of Continuous
Improvement
Devenney Group

2.40 Adapting Lean Processes to Drive Continuous Improvements Across Projects

- Highlighting the need for continuous improvement in lean processes across projects and organizations to foster innovation & strengthen lean tool efficacy
- Conducting reflective practices such as pre-mortems and "keep, stop, start" exercises to identify areas of improvement on key lean tools and apply this knowledge to enhance future project performance
- Establishing a culture of continuous improvement with your team so they are actively looking to improve future project outcomes



Dick Bayer
Director of Lean & IPD
Colliers Project
Leaders

3.20 Chair's Closing Remarks

3.30 End of Advancing Integrated Project Delivery 2024

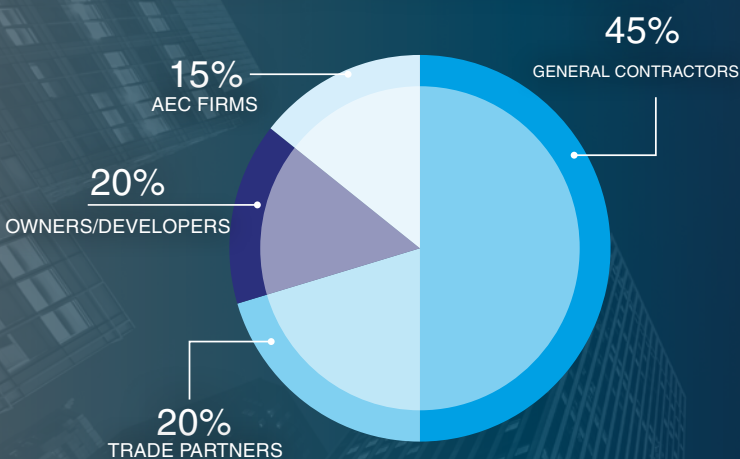
Why Partner in 2024

Your Premier Platform for Engaging With Top Owners, Contractors, & Designers Dedicated to Enhancing Collaboration & Speeding Up Market Delivery

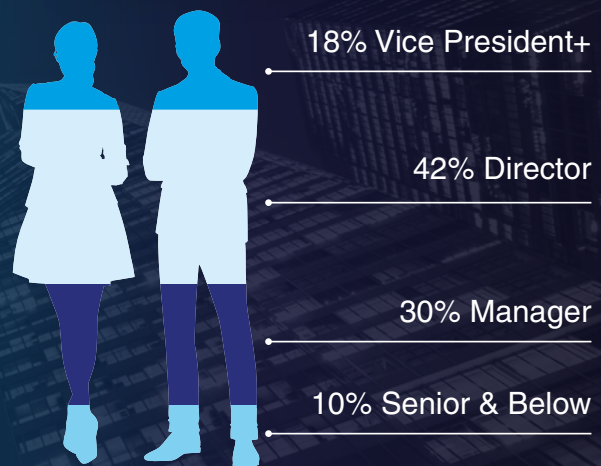
Advancing Integrated Project Delivery is the must-attend event for over 150 of the most forward-thinking IPD leaders from across the value chain. Meet with highly-engaged owners, contractors, designers and their supporting teams to learn how to best collaborate and drive their projects towards success.

However, they know they cannot do it alone. Regardless of whether they are new to IPD or looking to advance their work to the cutting-edge, our audience is always looking for solutions to support governance and integration of their people and systems.

COMPANY TYPES ATTENDING



SENIORITY OF ATTENDEES



GET INVOLVED



Sonny Goodman
Senior Partnerships Director
Tel: +1 617 455 4188
Email: sponsor@hansonwade.com

Our Partners



Advancing
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WELCOME

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Innovation Partner

Berkley Construction Professional provides insurance coverage for contractors and project owners, including liability protection for professional and pollution-related incidents and professional indemnity coverage. We are industry specialists who are passionate about delivering customized solutions for clients applying lean principles with integrated project delivery. Berkley Construction Professional is a division of Berkley Alliance Managers, a member company of W. R. Berkley Corporation, whose insurance company subsidiaries are rated A+ (Superior) by A.M. Best.

www.berkleycp.com

GET INVOLVED



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Senior Partnerships Director
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Email: sponsor@hansonwade.com

Ready to Register?

3 Easy Ways to Book

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- 

Email: info@hansonwade.com

- 1

Connect with leading owners, contractors, and designers to build long-lasting relationships, providing continuous support and advice to enhance project outcomes
- 2

Overcome your biggest working challenges by gaining practical solutions through real-life case studies
- 3

Foster a culture of collaboration and mutual respect to build high-performance teams that drive project success

Secure Your Place Now

Contractors, Designers, Clients Pricing	Register by November 8 & Save \$250	On the Door
Conference + Workshop Day	\$2,447 (Save \$250)	\$2,697
Conference Only	\$1,849 (Save \$250)	\$2,099

Software & Solution Provider Pricing	Register by November 8 & Save \$200	On the Door
Conference + Workshop Day	\$3,797 (Save \$200)	\$3,997
Conference Only	\$2,799 (Save \$200)	\$2,999

Please visit the website for full pricing options or email construction@hansonwade.com. All prices shown in USD.

Team Discounts*

- 10% discount – 3 Attendees
- 15% discount – 4 Attendees
- 20% discount – 5+ Attendees

Make the most of the summit by attending with colleagues or registering your team. By attending as a group, you and your colleagues can make the most of the pre-conference workshops and networking sessions to ensure you leave with valuable connections and actionable insights.



VENUE

Hyatt Centric Downtown Nashville

210 Molloy St, Nashville, TN 37201, United States

<https://www.hyatt.com/hyatt-centric/bnact-hyatt-centric-downtown-nashville>

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